

## Job description

### M&A Associate / VP – Paris / Abidjan

#### About Enexus

Enexus ([www.enexus-finance.com](http://www.enexus-finance.com)) is an M&A boutique that helps firms invest and grow in Africa. We offer M&A, fundraising and financial advisory services.

Founded in 2018, Enexus has quickly become one of Africa's leading M&A boutiques. Enexus has worked in more than 20 African countries, including frontier markets, and developed a solid footprint in West, East, Central and Southern Africa, as well as in the Indian Ocean.

Enexus serves a wide variety of clients, including multinationals, investment funds and family-owned groups in Africa. We focus on industries that create long-term value to African economies. We favour sectors with high local content and strong potential for job creation. Specifically, we developed a solid expertise in FMCG, agribusiness, manufacturing, telecom, energy, financial sector, health and technology. Our track record includes several cross-border transactions involving investors from Africa, Europe and Asia. We believe that working with dynamic companies in promising industries enables us to contribute to sustainable growth in Africa.

We invite you to visit our website to find out more about our geographic scope, the clients we serve, and the projects we execute (<https://www.enexus-finance.com/project/>).

Enexus has offices in Paris and Abidjan.

#### Contact

For all applications, please contact Enexus at [jean-laurent.pyndiah@enexus-finance.com](mailto:jean-laurent.pyndiah@enexus-finance.com)

Only applications sent by email will be reviewed.

## M&A Associate / VP – Full-time position

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**Position:** Associate / VP

**Experience:** 4-7 years for Associate, 7+ years for VP

**Location:** Paris or Abidjan, with travelling in Africa

**Contract:** Full-time position

**Start date:** Between July and September 2024

### What you will do

As an Associate / VP at Enexus, you will participate in:

- Preparation of commercial proposals to prospective clients, including:
  - Market research
  - Financial analysis, financial modelling, and valuation
  - Screening of potential investors/acquisition targets
- Execution of M&A and fundraising transactions, including:
  - Preparation of information package and marketing materials (teaser, information memorandum, business plan, management presentation, data room)
  - Relationship management with clients and other parties involved in the transaction (incl. potential investors / acquisition targets)
  - Monitoring of investors' due diligence and negotiations with potential investors/acquisition targets
  - Monitoring of legal firms in the drafting of legal documentation
- Managing and training Enexus' analysts and interns

This position at Enexus will provide the analyst with an excellent opportunity to work in a demanding, yet supportive, team-oriented environment. The analyst will gain a deep knowledge of various industries in Africa while participating in each stage of M&A and fundraising processes. The fast-growing environment offers opportunities to take on responsibilities and be fully involved in the firm's development.

### About you

We are looking for a highly motivated candidate with the following profile:

- Four to seven years of experience for an Associate and seven years for a VP in corporate finance and/or private sector development in a financial institution (e.g. M&A boutique, private equity or debt fund, bank, development finance institution, transaction services advisory firm)
- Master's degree from a top business or engineering school or university, with a specialization in economics, finance or any other field with significant coursework related to these areas
- Genuine interest in development and finance topics in the African continent
- Strong work ethic, high level of autonomy, analytical and writing skills, proactive and persevering mindset
- Fluent in French and English, both written and oral